



Position Description

Vacancy Title: **Manager Techtok**

Location: **Suva, Fiji Islands**

Reports To: **None**

Objective

The Manager Techtok is responsible for leading and growing FBC's commercial technology division by delivering innovative, reliable communications and ICT solutions, strengthening strategic partnerships (including Motorola Solutions and Intelsat), and positioning FBC as a trusted technology partner across Fiji and the Pacific.

Outcomes

Organisational Stakeholders

1. Strategic Leadership & Business Growth

- Execute the strategic plan for TechTok, aligned with FBC's broader commercial and technology objectives.
 - Drive revenue, profitability, and market expansion across Fiji and the Pacific.
 - Identify new business opportunities in radio comms, satellite, electronic security, renewable power, and ICT integration.
 - Build and maintain a strong brand presence for TechTok Pacific Solutions including future smart technology solutions.
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2. Radio Telecommunications & Motorola Solutions Agency

- Lead the planning, deployment, and servicing of VHF/UHF/DMR radio networks, microwave links, and mission-critical communication systems.
 - Manage the end-to-end Motorola Solutions agency operations, including sales, installation, licensing, after-sales service, and customer support.
 - Ensure compliance with Motorola Solutions partner standards, training requirements, and technical certifications.
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3. IntelSat Agency & Satellite Connectivity Services

- Oversee the delivery, installation, and support of IntelSat satellite communications services, including VSAT, mobility, and broadcasting uplink/downlink solutions.
 - Develop commercial offerings for remote connectivity, disaster resilience, and enterprise satellite solutions.
 - Maintain strong technical and commercial relationships with IntelSat and other satellite service partners.
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4. Technology Operations & Engineering Oversight

- Maintain high-availability systems for clients, including network monitoring, preventive maintenance, and incident response.
 - Implement engineering best practices, safety standards, and ICT security protocols.
 - Lead continuous improvement programs for tools, workflows, and technical processes.
 - Lead the design and execution of technology projects for government, emergency services, broadcasters, private sector clients, and Pacific regional partners.
 - Ensure projects are delivered on time, within scope, and to the highest technical standard.
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5. Financial & Commercial Management

- Assist with the preparation and management of the division's budget, revenue targets, pricing models, and P&L reporting.
 - Ensure tender submissions, proposals, and contract negotiations.
 - Ensure cost-effective procurement and inventory control for radios, satellite hardware, security systems, renewable energy equipment, and network equipment.
 - Risk management planning and assessment.
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6. Team Management

- Prepare work plans (annual, monthly and weekly basis)
 - Provide support and guidance through training, certifications, and mentoring.
 - Promote a high-performance culture centred on safety, customer service, accountability, and innovation.
 - Exploring technologically efficient solutions. (R&D)
 - Build strong relationships with government ministries, first responders, commercial clients, NGOs, development partners, and regional organisations.
 - Serve as FBC's primary commercial and technical liaison to Motorola Solutions and IntelSat.
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7. FBC's image and value standards demonstrated and promoted

- Collaborate with other teams in the organisation for the benefit of the FBC
 - Monitor and encourage team members to uphold image and value standards
 - Uphold and demonstrate the FBC's image and value
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Product's Stakeholders

1. Operational and statutory compliance

- Statutory compliant to laws and regulations
 - Health and safety compliance
 - Environmental compliance
- Operationally compliant to the organisation's policies and procedures

Responsibilities - Key Competencies

Competence	Description
Business	
Business Performance	Manage the performance of the organisation.
Planning	Deliver results by developing, reviewing or following a work plan, action plan or operational plan.
Communication	Exchange information through verbal communication
Customer	
Customer Commitment	Demonstrate a commitment to customer service - both internal and external customers.
Commercial Focus	Optimize the commercial viability of the organisation.
People	
Leadership	Utilise a leadership position to influence people and events and to increase performance.
Operational	
Health and Safety	Establish and maintain a safe and healthy work environment.
Environment	Establish and maintain an environmentally friendly organisation

Qualifications

Qualification	Discipline	Notes
Preferred		
Diploma	Electrical Engineering or Electrical and Electronic Engineering	Advanced Diploma or Trade Diploma in electrical, electronics or telecommunications engineering.
Desirable		
Degree	Engineering	Degree in Telecommunications Engineering or related field with Higher degree in business and management.

Work Knowledge and Experience

- 5+ years leadership experience in telecommunications, broadcasting technology, ICT integration, or mission-critical communications.
- Certified Motorola Technician and experience with Motorola Solutions systems, DMR/analog radio networks, and satellite communications.
- Proven ability to manage complex technical projects and commercial operations.
- Strong communication and negotiation skills.
- Proficiency in Microsoft Office (PowerPoint, Excel, Word).
- Able to manage deliver projects on time and within budget.

Requirements

Language Proficiency

- Excellent command of English

Regulatory Compliance Requirements

- Police Clearance
- Valid Drivers License

Other Required Requirements

- No other required items found.

Interactions

Type	Interaction	Comments
Internal		
	Management Team	

Type	Interaction	Comments
	Technical Team	
	Finance Team	
	Marketing Team	
External		
	Clients	
	Government authority	
	Statutory Authorities	
	Stakeholders	

Attributes

Behavioural Styles

- Reliable Is able to be trusted to do what is expected or has been promised, puts in a great amount of effort believing in the value of work.
- Accountable Assumes full responsibility for own actions and identifies with the success or failure of own part of the overall work/goal.
- Innovative Devises new and creative ways to do things comes up with original ideas.

Interpersonal Styles

- Empathic Has the ability to understand somebody else's feelings or difficulties.
- Objective Impartial and honest in dealings with others, eliminating own feelings and view to reach a balanced judgement.

Thinking Styles

- Decisive Reaches conclusions, promptly and firmly.
- Flexible/Adaptable Readily accommodates changing circumstances, modifying own behaviour and/or views. Able to adjust easily to new conditions.
- Holistic thinker Considers issues/situations as a whole rather than analysing or dissecting the parts.

How To Apply

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Contact for Enquiries

Contact Name: HR Team

Contact Email: hrteam@fbc.com.fj

Further Contact Information: 3314333

Closing Date: 22 Mar 2026